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INCO TERMS 2010	Applies to	Origin Fees	Loading Fees	Freight Fees	Insurance Fees	Destination Handling Fees	Customs Processing	Duty / GST Charges	Delivery to Consignee Premises	
	Charge on Invoice/Quote	Pick up from Supplier, Export Clearance	Terminal Handling at Origin	Freight, Bunker Adjustment, Fuel, Security	Insurance Fees	Port Service Charge, Terminal Handling, Delivery Order Fees, SCA	Customs Clearance, CMR, ICS Compliance	Duty, GST, AQIS	Cartage to Consignee Premises & Fuel Surcharge	
EXW- EX WORKS	All Modes of Transport	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	
FCA- FREE CARRIER		Supplier	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	<i>Use for containerised seafreight instead of FOB or FAS</i>
CPT- CARRIAGE PAID TO		Supplier	Supplier	Supplier	Consignee	Consignee	Consignee	Consignee	Consignee	<i>Use for containerised seafreight instead of CFR</i>
CIP- CARRIAGE AND INSURANCE PAID TO		Supplier	Supplier	Supplier	Supplier	Consignee	Consignee	Consignee	Consignee	<i>Use for containerised seafreight instead of CIF</i>
DAT- DELIVERED AT TERMINAL		Supplier	Supplier	Supplier	Supplier	Supplier	Consignee	Consignee	Consignee	
DAP- DELIVERED AT PLACE		Supplier	Supplier	Supplier	Supplier	Supplier	Consignee	Consignee	Supplier	
DDP- DELIVERED DUTY PAID		Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	Supplier	

FAS- FREE ALONGSIDE SHIP	Sea Freight & inland waterway transport	Supplier	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee
FOB- FREE ON BOARD		Supplier	Supplier	Consignee	Consignee	Consignee	Consignee	Consignee	Consignee
CFR- COST AND FREIGHT		Supplier	Supplier	Supplier	Consignee	Consignee	Consignee	Consignee	Consignee
CIF- COST, INSURANCE AND FREIGHT		Supplier	Supplier	Supplier	Supplier	Consignee	Consignee	Consignee	Consignee

Remember: The incoterm should always include the delivery point and quote the relevant Incoterms version, e.g. "DAT Los Angeles (Incoterms 2010)"